



EINE VERLÄSSLICHE VERBINDUNG

## Customer Information

Dear Valued Customer,

As we approach the end of 2022, we offer a special thank you for your trust and cooperation over the last year. In addition, we would like to take this opportunity to reflect on 2022 and look ahead to anticipated developments in 2023.

The tense situation across the logistics market became increasingly pronounced over the course of this past year. Due to rapidly rising energy costs resulting from Russia's war in Ukraine, our business was forced to adjust prices. While container congestion appears to be improving in the seaports, hinterland traffic – especially towards southern Germany – continues to be heavily affected. This congestion is a result of extensive construction work on the DB-Netz routes as well as continually overloaded inland terminals, especially in Bavaria and Baden-Württemberg.

Despite the challenges, there were also numerous positive developments throughout 2022. The COVID-19 situation began to ease considerably and, fortunately, normality started to return with in-person events as well as face-to-face meetings.

At the same time, we further optimised our services for you by launching railMybox, our digital booking platform for container transport in May. We are very pleased by the market's acceptance of this platform, which far exceeded our expectations. In recent months, we also added additional capacities via railMybox, most recently on the Hamburg-Mannheim corridor.

What's more: From December 2022 onwards, we will market all **Rotterdam transports** exclusively via the railMybox platform. For further questions about railMybox, please contact our team directly or send an email to [support@railMybox.de](mailto:support@railMybox.de).

In 2023, we will offer further new transport options: EUROGATE's seaport terminal in Wilhelmshaven will be included in our network with direct connections being offered between the seaport and southern Germany, beginning 16 January. In the first quarter, we will begin with weekly connections between CT Wilhelmshaven and Munich, Nuremberg as well as Kornwestheim. In the second quarter, Ulm, Mannheim and Frankfurt/Main will also be added. From June 2023, we will offer a total of 13 weekly departures. With these updates to our portfolio, we would also like to point out that we will no longer offer Singen and Regensburg services in the new year. For individual advice on our new services, please contact our team directly or send an email to [egim.sales@eurogate.eu](mailto:egim.sales@eurogate.eu).

In view of changing economic conditions, we are adjusting our price structure as follows in the new year:

### **Transport rate developments: National transports**

Our transport rates will increase by an average of 11% from 1 January 2023 for pure rail transport. For combined rail/road transport, rates will increase by an average of 13% in the new year.

### **Transport rate developments: Hungarian transports**

Our transport rates will increase by an average of 13% from 1 January 2023 for pure rail transport. For combined rail/road transport, the rates will increase by an average of 15% in the new year.

### **EGIM ancillary charges: 2023 catalogue**

All EGIM ancillary charges will be available on the EGIM website by the end of the first week of December 2022: <http://www1.eurogate.de/en/EUROGATE/Products/Intermodal-transport/EUROGATE-Intermodal>

### **Temporary surcharge**

Due to the ongoing handling obstacles in the entire network as well as along our complete product offering, we will continue to implement the temporary surcharge of EUR 24.00 from January 2023. Together with our rail operator boxXpress.de GmbH, we will conduct monthly reviews of cost development. If the situation eases during the first quarter and lower costs become apparent, we will promptly inform you about surcharge reductions.

### **Energy surcharge for traction power**

The energy surcharge for the first quarter of 2023 will be calculated on a four-month basis. As electricity prices fell slightly in October 2022, we have decided to calculate the average index value on a July – October basis, rather than July – September basis. This approach helps lower costs for you. When the four months are considered, the result is the average index value 1,316.6, from which the more favourable level 56 can be derived according to our calculation model. The corresponding values based on TEU per domestic destination of level 56 can be found in the table below.

Seaterminal	Hinterland terminal	Indizes
		<b>Level 56 p. TEU</b>
		<b>1300,1-1320,0</b>
HAM / BHV / WHV	Frankfurt	46,37 €
HAM / BHV / WHV	Mannheim	54,23 €
HAM / BHV / WHV	Nuremberg	56,83 €
HAM / BHV / WHV	Kornwestheim	64,40 €
HAM / BHV / WHV	Ulm	66,55 €
HAM / BHV / WHV	Augsburg	66,49 €
HAM / BHV / WHV	Munich	68,37 €
HAM / BHV / WHV	Passau (Budapest)	99,83 €

#### **Diesel surcharge**

From 1 January 2023 onwards, the diesel surcharge will be applied at a standard rate of 17% for Germany and Hungary.

#### **Toll Hungary**

Starting 1 January 2023, the Hungarian government will continue to adjust the toll rates. Please consider we will increase our toll values in the CT tariff by the corresponding rate of 15%.

#### **Surcharges for port transfers**

As we charge port transfers on an "all in" basis with no surcharges, we will be updating rates for port transfers to EUR 160.00 from 1 January 2023.

We hope this letter provides you with a timely overview on all planned developments in the new year. The entire sales team will be happy to answer any further questions you may have.

Kind regards from Hamburg,

Your EUROGATE Intermodal Team

Wenn Sie diese E-Mail (an: egim-all@eurogate.eu) nicht mehr empfangen möchten, können Sie diese [hier](#) kostenlos abbestellen.

EUROGATE Intermodal GmbH  
Kurt-Eckelmann Straße 1  
21129 Hamburg  
Deutschland

040/7405-2202  
egim@eurogate.eu